

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2019	11-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		267	<b>356</b>	+ 33.3%	3,432	<b>4,180</b>	+ 21.8%
<b>Average Sales Price</b>		\$450,072	<b>\$461,534</b>	+ 2.5%	\$410,101	<b>\$427,873</b>	+ 4.3%
<b>Median Sales Price</b>		\$371,050	<b>\$402,950</b>	+ 8.6%	\$368,200	<b>\$384,950</b>	+ 4.5%
<b>Days on Market</b>		120	<b>100</b>	- 16.7%	147	<b>141</b>	- 4.1%
<b>Pct. of Orig. Price Received</b>		100.8%	<b>102.0%</b>	+ 1.2%	100.8%	<b>101.2%</b>	+ 0.4%
<b>Pending Sales</b>		263	<b>329</b>	+ 25.1%	3,621	<b>5,093</b>	+ 40.7%
<b>Inventory</b>		1,999	<b>1,114</b>	- 44.3%	--	--	--
<b>Supply</b>		6.5	<b>3.0</b>	- 53.8%	--	--	--