

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 12-2019 | 12-2020 | Percent Change | YTD 2019 | YTD 2020 | Percent Change |
|-------------------------------------|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| Closed Sales | | 2,780 | 3,291 | + 18.4% | 36,602 | 38,727 | + 5.8% |
| Average Sales Price | | \$230,617 | \$265,361 | + 15.1% | \$231,965 | \$254,748 | + 9.8% |
| Median Sales Price | | \$201,300 | \$225,000 | + 11.8% | \$203,000 | \$225,000 | + 10.8% |
| Days on Market | | 43 | 26 | - 39.5% | 39 | 31 | - 20.5% |
| Pct. of Orig. Price Received | | 95.5% | 98.2% | + 2.8% | 96.6% | 98.2% | + 1.7% |
| Pending Sales | | 1,828 | 2,410 | + 31.8% | 36,689 | 39,814 | + 8.5% |
| Inventory | | 5,465 | 2,599 | - 52.4% | -- | -- | -- |
| Supply | | 1.8 | 0.8 | - 55.6% | -- | -- | -- |