

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2019	12-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		304	<b>359</b>	+ 18.1%	3,736	<b>4,550</b>	+ 21.8%
<b>Average Sales Price</b>		\$430,298	<b>\$446,573</b>	+ 3.8%	\$411,745	<b>\$429,621</b>	+ 4.3%
<b>Median Sales Price</b>		\$389,950	<b>\$405,000</b>	+ 3.9%	\$369,950	<b>\$385,010</b>	+ 4.1%
<b>Days on Market</b>		125	<b>91</b>	- 27.2%	145	<b>137</b>	- 5.5%
<b>Pct. of Orig. Price Received</b>		100.8%	<b>101.8%</b>	+ 1.0%	100.8%	<b>101.2%</b>	+ 0.4%
<b>Pending Sales</b>		249	<b>350</b>	+ 40.6%	3,870	<b>5,449</b>	+ 40.8%
<b>Inventory</b>		1,910	<b>1,079</b>	- 43.5%	--	--	--
<b>Supply</b>		6.1	<b>2.8</b>	- 54.1%	--	--	--