## **New Homes Market Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



**Key Metrics Historical Sparkbars** 1-2020 1-2021 YTD 2020 YTD 2021 Percent Change Percent Change **Closed Sales** 234 281 +20.1%234 281 +20.1%1-2018 1-2019 1\_2020 1-202 **Average Sales Price** \$429,392 \$459,534 \$459,534 + 7.0% \$429,392 + 7.0% 1\_201 **Median Sales Price** \$398,925 \$379,855 \$379,855 \$398,925 + 5.0% + 5.0% 1-2018 1-2021 **Days on Market** 130 74 130 74 - 43.1% - 43.1% 1-2018 Pct. of Orig. Price Received 101.0% 102.4% 101.0% 102.4% +1.4%+1.4%1-2018 1-2019 1-2020 1-2021 **Pending Sales** 399 527 + 32.1%399 527 +32.1%1-201 Inventory 1,892 942 - 50.2% 1-2018 1-2021 1\_2019 1\_2020 Supply 6.1 2.4 - 60.7% 1-2018 1-2019 1-2020 1-2021