## **New Homes Market Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2020	2-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales	2-2018 2-2019 2-2020 2-2021	250	305	+ 22.0%	484	586	+ 21.1%
Average Sales Price	2-2018 2-2019 2-2020 2-2021	\$398,937	\$459,393	+ 15.2%	\$413,661	\$459,461	+ 11.1%
Median Sales Price	2-2018 2-2019 2-2020 2-2021	\$367,700	\$412,960	+ 12.3%	\$371,518	\$405,438	+ 9.1%
Days on Market	2-2018 2-2019 2-2020 2-2021	146	91	- 37.7%	138	83	- 39.9%
Pct. of Orig. Price Received	2-2018 2-2019 2-2020 2-2021	100.5%	102.7%	+ 2.2%	100.7%	102.6%	+ 1.9%
Pending Sales	2-2018 2-2019 2-2020 2-2021	492	515	+ 4.7%	891	1,045	+ 17.3%
Inventory	2-2018 2-2019 2-2020 2-2021	1,738	790	- 54.5%			
Supply	2-2018 2-2019 2-2020 2-2021	5.5	2.0	- 63.6%			