

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 3-2020 | 3-2021 | Percent Change | YTD 2020 | YTD 2021 | Percent Change |
|-------------------------------------|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| Closed Sales | | 390 | 426 | + 9.2% | 874 | 1,026 | + 17.4% |
| Average Sales Price | | \$399,587 | \$454,499 | + 13.7% | \$407,381 | \$459,263 | + 12.7% |
| Median Sales Price | | \$367,700 | \$410,995 | + 11.8% | \$369,975 | \$409,270 | + 10.6% |
| Days on Market | | 176 | 95 | - 46.0% | 155 | 88 | - 43.2% |
| Pct. of Orig. Price Received | | 100.6% | 102.5% | + 1.9% | 100.7% | 102.6% | + 1.9% |
| Pending Sales | | 422 | 535 | + 26.8% | 1,314 | 1,598 | + 21.6% |
| Inventory | | 1,641 | 643 | - 60.8% | -- | -- | -- |
| Supply | | 5.1 | 1.6 | - 68.6% | -- | -- | -- |