

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 4-2020 | 4-2021 | Percent Change | YTD 2020 | YTD 2021 | Percent Change |
|-------------------------------------|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| Closed Sales | | 381 | 360 | - 5.5% | 1,256 | 1,396 | + 11.1% |
| Average Sales Price | | \$407,614 | \$463,639 | + 13.7% | \$407,285 | \$460,702 | + 13.1% |
| Median Sales Price | | \$369,300 | \$426,758 | + 15.6% | \$369,900 | \$416,781 | + 12.7% |
| Days on Market | | 165 | 89 | - 46.1% | 158 | 88 | - 44.3% |
| Pct. of Orig. Price Received | | 101.1% | 102.4% | + 1.3% | 100.8% | 102.5% | + 1.7% |
| Pending Sales | | 346 | 388 | + 12.1% | 1,661 | 2,011 | + 21.1% |
| Inventory | | 1,641 | 621 | - 62.2% | -- | -- | -- |
| Supply | | 5.1 | 1.6 | - 68.6% | -- | -- | -- |