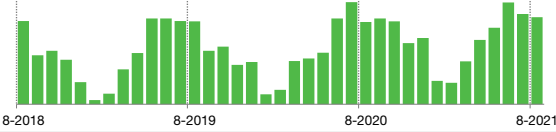
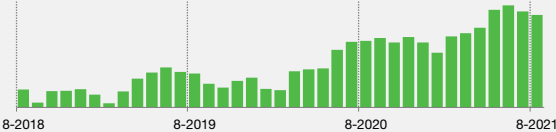
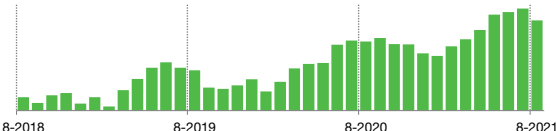
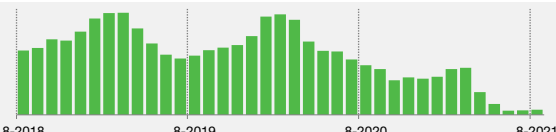

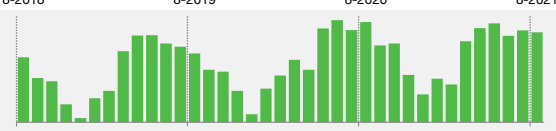
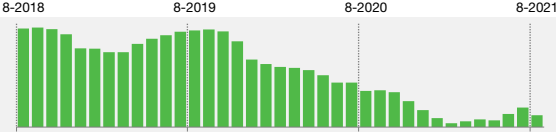


New and Existing Homes Combined Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		4,260	4,359	+ 2.3%	27,768	29,665	+ 6.8%
Average Sales Price		\$283,482	\$308,179	+ 8.7%	\$264,751	\$302,421	+ 14.2%
Median Sales Price		\$247,000	\$265,000	+ 7.3%	\$234,000	\$260,000	+ 11.1%
Days on Market		39	18	- 53.8%	49	24	- 51.0%
Pct. of Orig. Price Received		99.4%	101.4%	+ 2.0%	98.1%	101.6%	+ 3.6%
Pending Sales		4,674	4,383	- 6.2%	31,378	32,305	+ 3.0%
Inventory		5,506	4,300	- 21.9%	--	--	--
Supply		1.6	1.1	- 31.3%	--	--	--