New and Existing Homes Combined Activity Overview

KANSAS CITY REGIONAL
ASSOCIATION OF REALTORS*
HEARTLAND MLS

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales	8-2018 8-2019 8-2020 8-2021	4,260	4,359	+ 2.3%	27,768	29,665	+ 6.8%
Average Sales Price	8-2018 8-2019 8-2020 8-2021	\$283,482	\$308,179	+ 8.7%	\$264,751	\$302,421	+ 14.2%
Median Sales Price	8-2018 8-2019 8-2020 8-2021	\$247,000	\$265,000	+ 7.3%	\$234,000	\$260,000	+ 11.1%
Days on Market	8-2018 8-2019 8-2020 8-2021	39	18	- 53.8%	49	24	- 51.0%
Pct. of Orig. Price Received	8-2018 8-2019 8-2020 8-2021	99.4%	101.4%	+ 2.0%	98.1%	101.6%	+ 3.6%
Pending Sales	8-2018 8-2019 8-2020 8-2021	4,674	4,383	- 6.2%	31,378	32,305	+ 3.0%
Inventory	8-2018 8-2019 8-2020 8-2021	5,506	4,300	- 21.9%			
Supply	8-2018 8-2019 8-2020 8-2021	1.6	1.1	- 31.3%			