

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		431	<b>288</b>	- 33.2%	3,006	<b>2,757</b>	- 8.3%
<b>Average Sales Price</b>		\$448,220	<b>\$469,065</b>	+ 4.7%	\$418,895	<b>\$469,890</b>	+ 12.2%
<b>Median Sales Price</b>		\$395,000	<b>\$443,027</b>	+ 12.2%	\$379,950	<b>\$429,400</b>	+ 13.0%
<b>Days on Market</b>		145	<b>58</b>	- 60.0%	152	<b>80</b>	- 47.4%
<b>Pct. of Orig. Price Received</b>		101.7%	<b>103.7%</b>	+ 2.0%	101.0%	<b>103.0%</b>	+ 2.0%
<b>Pending Sales</b>		538	<b>194</b>	- 63.9%	3,830	<b>2,906</b>	- 24.1%
<b>Inventory</b>		1,159	<b>840</b>	- 27.5%	--	--	--
<b>Supply</b>		3.3	<b>2.3</b>	- 30.3%	--	--	--