

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2020	9-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		410	288	- 29.8%	3,416	3,056	- 10.5%
Average Sales Price		\$442,098	\$495,996	+ 12.2%	\$421,681	\$472,478	+ 12.0%
Median Sales Price		\$394,225	\$465,000	+ 18.0%	\$380,720	\$432,724	+ 13.7%
Days on Market		132	58	- 56.1%	149	78	- 47.7%
Pct. of Orig. Price Received		101.2%	104.6%	+ 3.4%	101.0%	103.2%	+ 2.2%
Pending Sales		495	260	- 47.5%	4,327	3,158	- 27.0%
Inventory		1,113	907	- 18.5%	--	--	--
Supply		3.1	2.6	- 16.1%	--	--	--