

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		425	286	- 32.7%	3,841	3,358	- 12.6%
Average Sales Price		\$446,299	\$523,738	+ 17.4%	\$424,405	\$477,199	+ 12.4%
Median Sales Price		\$395,000	\$471,461	+ 19.4%	\$382,995	\$435,200	+ 13.6%
Days on Market		107	50	- 53.3%	145	75	- 48.3%
Pct. of Orig. Price Received		101.8%	104.2%	+ 2.4%	101.1%	103.3%	+ 2.2%
Pending Sales		427	292	- 31.6%	4,755	3,449	- 27.5%
Inventory		1,136	945	- 16.8%	--	--	--
Supply		3.1	2.8	- 9.7%	--	--	--