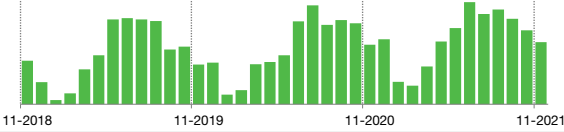
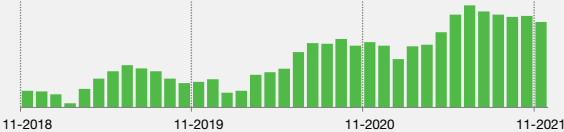
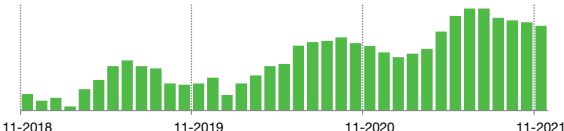
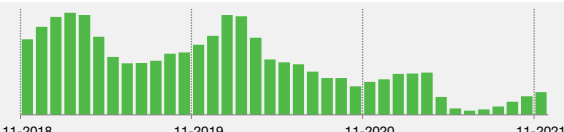
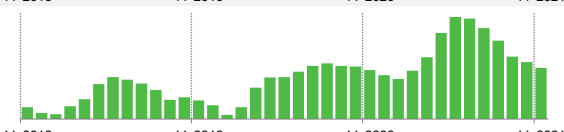
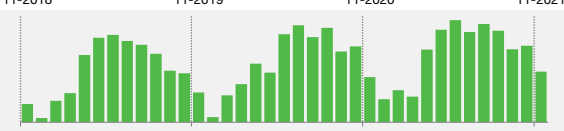
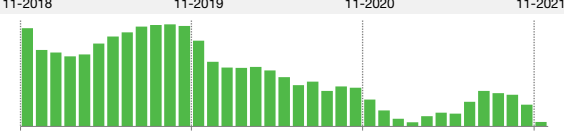
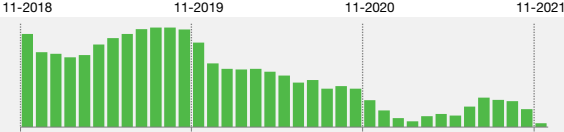


# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2020	11-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		3,338	<b>3,407</b>	+ 2.1%	36,351	<b>38,615</b>	+ 6.2%
<b>Average Sales Price</b>		\$265,108	<b>\$285,395</b>	+ 7.7%	\$250,560	<b>\$284,928</b>	+ 13.7%
<b>Median Sales Price</b>		\$227,500	<b>\$245,000</b>	+ 7.7%	\$220,000	<b>\$246,000</b>	+ 11.8%
<b>Days on Market</b>		26	<b>22</b>	- 15.4%	34	<b>20</b>	- 41.2%
<b>Pct. of Orig. Price Received</b>		98.5%	<b>98.7%</b>	+ 0.2%	98.0%	<b>100.7%</b>	+ 2.8%
<b>Pending Sales</b>		2,926	<b>3,061</b>	+ 4.6%	38,105	<b>40,005</b>	+ 5.0%
<b>Inventory</b>		4,098	<b>2,968</b>	- 27.6%	--	--	--
<b>Supply</b>		1.3	<b>0.8</b>	- 38.5%	--	--	--