

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2020	11-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		368	<b>295</b>	- 19.8%	4,224	<b>3,673</b>	- 13.0%
<b>Average Sales Price</b>		\$463,605	<b>\$515,992</b>	+ 11.3%	\$426,881	<b>\$479,536</b>	+ 12.3%
<b>Median Sales Price</b>		\$404,398	<b>\$470,885</b>	+ 16.4%	\$384,500	<b>\$437,700</b>	+ 13.8%
<b>Days on Market</b>		99	<b>51</b>	- 48.5%	141	<b>73</b>	- 48.2%
<b>Pct. of Orig. Price Received</b>		102.1%	<b>104.9%</b>	+ 2.7%	101.2%	<b>103.4%</b>	+ 2.2%
<b>Pending Sales</b>		329	<b>239</b>	- 27.4%	5,097	<b>3,698</b>	- 27.4%
<b>Inventory</b>		1,167	<b>991</b>	- 15.1%	--	--	--
<b>Supply</b>		3.1	<b>2.9</b>	- 6.5%	--	--	--