

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2020	12-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		373	329	- 11.8%	4,597	4,010	- 12.8%
Average Sales Price		\$450,334	\$492,999	+ 9.5%	\$428,784	\$480,636	+ 12.1%
Median Sales Price		\$405,000	\$461,956	+ 14.1%	\$385,000	\$439,110	+ 14.1%
Days on Market		90	62	- 31.1%	136	73	- 46.3%
Pct. of Orig. Price Received		101.7%	104.6%	+ 2.9%	101.2%	103.5%	+ 2.3%
Pending Sales		351	257	- 26.8%	5,446	3,957	- 27.3%
Inventory		1,127	951	- 15.6%	--	--	--
Supply		2.9	2.8	- 3.4%	--	--	--