New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2021	3-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales	3-2019 3-2020 3-2021 3-2022	433	331	- 23.6%	1,039	848	- 18.4%
Average Sales Price	3-2019 3-2020 3-2021 3-2022	\$459,136	\$514,227	+ 12.0%	\$460,471	\$519,771	+ 12.9%
Median Sales Price	3-2019 3-2020 3-2021 3-2022	\$414,585	\$479,835	+ 15.7%	\$409,973	\$479,997	+ 17.1%
Days on Market	3-2019 3-2020 3-2021 3-2022	94	74	- 21.3%	88	71	- 19.3%
Pct. of Orig. Price Received	3-2019 3-2020 3-2021 3-2022	102.5%	103.8%	+ 1.3%	102.5%	104.2%	+ 1.7%
Pending Sales	3-2019 3-2020 3-2021 3-2022	547	390	- 28.7%	1,628	1,149	- 29.4%
Inventory	3-2019 3-2020 3-2021 3-2022	720	854	+ 18.6%			
Supply	3-2019 3-2020 3-2021 3-2022	1.8	2.7	+ 50.0%			