New and Existing Homes Combined Activity Overview

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

HEARTLAND MLS

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2021	6-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales	6-2019 6-2020 6-2021 6-2022	4,804	4,331	- 9.8%	20,967	20,281	- 3.3%
Average Sales Price	6-2019 6-2020 6-2021 6-2022	\$318,229	\$357,395	+ 12.3%	\$299,527	\$333,882	+ 11.5%
Median Sales Price	6-2019 6-2020 6-2021 6-2022	\$275,000	\$315,000	+ 14.5%	\$257,500	\$287,100	+ 11.5%
Days on Market	6-2019 6-2020 6-2021 6-2022	18	16	- 11.1%	27	23	- 14.8%
Pct. of Orig. Price Received	6-2019 6-2020 6-2021 6-2022	103.2%	103.3%	+ 0.1%	101.4%	102.4%	+ 1.0%
Pending Sales	6-2019 6-2020 6-2021 6-2022	4,236	4,078	- 3.7%	23,428	22,107	- 5.6%
Inventory	6-2019 6-2020 6-2021 6-2022	4,662	4,733	+ 1.5%			
Supply	6-2019 6-2020 6-2021 6-2022	1.2	1.3	+ 8.3%			