New and Existing Homes Combined Activity Overview

KANSAS CITY REGIONAL
ASSOCIATION OF REALTORS*
HEARTLAND MLS

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2021	10-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales	10-2019 10-2020 10-2021 10-2022	4,008	3,051	- 23.9%	38,311	35,042	- 8.5%
Average Sales Price	10-2019 10-2020 10-2021 10-2022	\$309,214	\$339,575	+ 9.8%	\$303,781	\$337,039	+ 10.9%
Median Sales Price	10-2019 10-2020 10-2021 10-2022	\$260,000	\$285,000	+ 9.6%	\$260,000	\$290,000	+ 11.5%
Days on Market	10-2019 10-2020 10-2021 10-2022	22	28	+ 27.3%	23	22	- 4.3%
Pct. of Orig. Price Received	10-2019 10-2020 10-2021 10-2022	99.6%	98.1%	- 1.5%	101.2%	101.2%	0.0%
Pending Sales	10-2019 10-2020 10-2021 10-2022	3,960	2,770	- 30.1%	39,866	34,836	- 12.6%
Inventory	10-2019 10-2020 10-2021 10-2022	5,135	6,008	+ 17.0%			
Supply	10-2019 10-2020 10-2021 10-2022	1.3	1.7	+ 30.8%			